

MYOB Exo

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A business management solution  
for medium sized businesses

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# Businesses with more complex accounting needs

MYOB Exo is a business management solution designed for medium sized businesses.

MYOB Exo can provide the flexibility to build an entire business management solution to meet all your individual business needs including:

- + User friendly customisable chart of accounts (multiple levels of GL).
- + Multi-company and inter-company reporting and consolidation.
- + Customisable user access, accounting processes and corresponding approvals.
- + Budgeting, Forecasting and many more Management Accounting reports.
- + Multi-currencies and extensive landed cost calculator.
- + Serial number and expiry tracking.
- + Multi-location tracking and extensive multiple price books.
- + Integrated Job and Project Costing.
- + Customer Relationship Management (CRM).
- + Payroll, Employee Self Service, Time and Attendance and HR Management.
- + Fixed Assets Management.

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# MYOB Exo Business

MYOB Exo Business is a business management solution that's ideal for medium sized businesses. For many years Exo has been helping thousands of Australian and New Zealand businesses stay in control while managing the complexities of growth.

## Flexible and tailored

MYOB Exo Business is a fully integrated and customisable business management system designed specifically for medium businesses. A qualified MYOB Exo Partner can come to your business to help you assess and set up a system that's right for you – they'll help configure workflows, interfaces and reports to create an individual flexible system that fits your business processes like a glove.

## More than an accounting solution

As your business grows, your business management system will need to change, and you may need to invest in a system that can offer you more. Exo Business has extensive features for handling importing, exporting and foreign exchange. It includes job costing that reflects the true cost of jobs, from quoting through to supply. And Exo customer relationship management (CRM) integrates with accounting and finance data, so you can develop better processes, increase efficiencies and improve your bottom line.

## A complete view of the business

Extensive reporting and configurable dashboards mean you can have a single view of all your key business information, along with the ability to drill down to more detail when you need to. Having this 'big picture' information will enable you to make quick and informed business decisions.

## A system that grows with your business

Exo Business is configurable, so it can be extended to meet your own unique business process requirements. This ability to grow and transform with your business will improve processes and operational efficiencies across all departments.

“MYOB Exo Business has improved our managerial visibility no end. It's made us realise just how little we knew about what was going on with our stock.”

Glen Betts, Managing Director Global Welding

# MYOB Exo Employer Services

MYOB Exo Employer Services delivers a payroll management solution with a wide range of flexible processing and reporting functions.

## Manage many pays at a time

MYOB Exo Employer Services includes a standalone payroll solution for medium sized businesses. Exo Payroll can process up to 2,000 pays at a time and can automatically allocate relevant taxes, accrue leave, sickness and other entitlements, giving you the ability to accurately plan and improve productivity.

## Improve learnings with robust reporting

Exo Payroll includes a large range of standard reporting functions that make tracking staff costs and unearthing staff insights easy. And if Exo Payroll doesn't have the specific report you need, just use the in-built customisable report writing tool to create it.

## Empower your workforce

Exo Employer Services also gives your staff the ability to login anywhere you have an internet connection, to view and update their own secure personal information. Changing personal details, requesting leave, viewing payslips and entering timesheets are all easy to do, and the information is stored securely online.

## Add functionality as your business grows

When your business grows, we have the solutions to support your journey. From streamlining HR administration and tracking employee time and attendance, to implementing Exo Health and Safety\*, MYOB Exo Employer Services has additional solutions to meet your changing needs.

\*Only available in New Zealand

# MYOB Exo Business

## Exo Business Finance

Provides a comprehensive set of accounting, inventory control, analytics, sales and purchasing management functions.

## Exo Business Customer Relationship Management (CRM)

Manages customers, prospects, opportunities and sales budgets. Its extensive reports and ability to run end-to-end marketing campaigns (including social media) make it a powerful CRM tool.

## Exo Business Job Costing

Designed to accommodate the entire lifecycle management of a job or project, from quote and budget through to profitability review and variance reporting.

## Exo Business Accountant's Assistant

A portal for your accountant/financial advisor which includes a set of accounting process flows that can be customised, along with checklists, to help efficiently manage your accounts.

## Exo Business Point of Sale

An integrated, configurable point of sale solution that works with Exo Finance and supports most POS hardware.

## Exo Business Fixed Assets

Keep track of depreciation schedules, maintenance and valuable assets from within your general ledger.

## Exo Business Analytics

Gain improved visibility into your businesses, performance using a wide range of customisable dashboards, charts and reports.

## Exo Business Intercompany

Consolidate multiple business transactions into a single company. This is a great feature for companies with several separate legal entities.

## Exo Business API

Designed for developers to create useful Exo integration applications, it can be accessed locally or via the internet using MYOB LiveRelay.

## Exo OnTheGo

Give sales staff the ability to quickly make decisions and communicate real-time information to customers with Exo OnTheGo. Staff can securely connect to and access business information when they're out of the office, to help them work as effectively as when they're in it. They'll also be able to better manage the entire quote and order process.

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# MYOB Exo Employer Services

## Exo Employer Services Payroll

Automatically calculate earnings, taxes and deductions, track labour costs, analyse trends and create detailed reports.

## Exo Employer Services Employee Information

A data management tool that helps you stay up-to-date with all your HR records – from job descriptions and candidate records, to performance reviews and disciplinary issues.

## Exo Employer Services MyStaffInfo

A web-based employee self-service system that lets you capture and share information, policies and staff contact lists without security concerns. Even better, employees can manage their payslips, leave and personal details remotely.

## Exo Employer Services Time and Attendance

An easy to use tool to help you schedule rosters and track employee hours including overtime. Keep on top of regular absentees with reports that analyse trends in hours worked and not worked.

## Exo Employer Services Timesheets

Enable remote staff to enter their timesheets electronically, so they can be managed from one central location, streamlining processes and freeing up time spent on data entry.

# When should you consider MYOB Exo?

MYOB Exo Business and Exo Employer Services can be used as individual systems, or together for a truly integrated solution that connects every department of your organisation.

## 1. Increased transactions

When your existing systems are no longer coping with the increased volume of transactions.

## 2. Increase staff numbers

When increased staff levels are making payroll and HR processes lengthy and complex.

## 3. Greater complexity

When you need a solution that supports your unique business processes and has detailed reporting for deeper visibility over what's driving your business, profitability, efficiency, sales trends and inventory.

## 4. Multiple locations and users

Expansion into multiple locations means you need a unified view and system that can handle multiple, concurrent users.

## 5. Importing, exporting and distribution

Your trading arrangements have become more complex and you need a solution tailored to importing, exporting and foreign exchange.

## 6. Increased workarounds

If you are using spreadsheets or add-on applications in addition to your off the shelf accounting package and having to reconcile your data for a single view of the business.

To find out more about MYOB Exo,  
talk to your MYOB Exo partner.

[myob.com/exo](https://myob.com/exo)

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**myob** simplify  
success