

MYOB Advanced

Client DGR Global | Location Australia | Partner Exobiz Services
Product MYOB Advanced | Industry Mining



DGR Global: mining company strikes paydirt with Advanced

DGR Global operates in the exploration phase of the mining lifecycle, turning mining opportunities into fully self-sufficient companies. The result is as many as 70 interlinked entities in multiple jurisdictions, with some listed on the Australian, London or Toronto stock exchanges. With MYOB Advanced, DGR has dramatically improved data visibility and reclaimed at least 240 workhours a month.

Problem

70 subsidiaries, “ludicrous” complexity

CFO Priy Jayasuriya describes mining resources company DGR Global as a mother who cares for her dozens of little companies, all needing help to grow.

The metaphor is apt. DGR builds resource companies from an idea to fully-fledged businesses. That involves raising capital, proof-of-concept activities and, initially, supplying back-office and management functions.

Under DGR Global there are five listed subsidiary companies, with upwards of 70 additional entities, all at various stages of growth.

While their previous software, MYOB AccountRight, had served them well, it was beginning to be unwieldy, meaning the team was “spending inordinate amounts of time just producing month-end reports.”

“We had all these companies on individual AccountRight files, and to do the month-end and consolidation, we had to extract the data into Excel and then run various macros to condense it into reportable balance sheets,” says Priy.

The audits that go hand-in-hand with managing listed companies also created huge workloads. “It came to a point where we said, ‘This is ludicrous. There has to be a better way.’”

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Solution

MYOB to MYOB: Scalability without complexity

For Priy’s team, ERP would let them access easier, more timely reporting so they could step off their “hamster wheel” and actually analyse data.

DGR rejected Pronto and Dynamics because they “weren’t as intuitive to use.” The larger ERPs – Oracle and SAP – were too expensive, with overly complicated functionality for this “cash-burn entity.”

MYOB Advanced delivered the right functionality, usability and cost-benefit ratio. Moving from another MYOB product was also a plus. “It meant the move didn’t seem as daunting,” he explains. “We were just going from MYOB to MYOB.”

The system is also scalable – crucial given a young company might start with only 10 transactions a month. The team also saw that the software could deal with multi-currencies and time zones.

Implementation has “been a journey,” with the software rolled out company by company, each with its own nuances. “Exobiz is definitely a good partner for us,” says Priy.

Mike Duncan, CEO for Exobiz Services added: “MYOB Advanced was the perfect fit for DGR Global’s large number of companies with differing currencies, financial calendars, and tax jurisdictions. Our partnership continues to let us push the boundaries of what’s possible with the software.”

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Outcome

30 work days saved on month-end reporting alone

With MYOB Advanced in place, the complex has become easy.

Priy’s team says the tool has “changed their lives” come audit time. “You can attach appropriate documentation to every transaction so it’s easy to show the evidence. We’re not burning the midnight oil prepping for an audit,” he says.

The Exobiz Inter-Company module “works really well” for DGR. To maximise its purchasing power, DGR buys on behalf of the group then invoices the subsidiaries. With upwards of “five layers of company” across multiple jurisdictions, the paper trail for these transactions can be enormous.

“For that one transaction you could process an invoice ten times. Advanced has lifted that burden. Now you can point it from DGR to the subsidiary, and Advanced creates the relevant interactions to record in,” he explains.

The almost instant access to data is a tide shift from where they were. “All we were doing is looking in the rear view mirror. Now we can look forward. I can run a report and look at it and ask questions straight away, right at the start of the month.”

Connected to Dataline’s AP Automation, MYOB Advanced has now created a seamless process for capturing suppliers, proper approval processes and segmentation of duties. “That’s saved a fair bit of trees – we’re not printing invoices,” laughs Priy. Automatic multicurrency conversion has also removed unnecessary manual admin. “It also remembers that different suppliers always bill in a particular currency”.

Ultimately MYOB Advanced has given the DGR Global finance team time. What used to take a team of four 320 hours is now completed in just 80. “It’s a press of the button, when before it was waded through layers of Excel,” he says. “It also better implements the controls that were there but were getting missed.”

Priy says he’s been “singing the praises of the conversion we’ve gone through. “It doesn’t feel like we’re just spending all our time in an admin nightmare. We can think outside the box and ask, ‘How could we do this better?’”

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Before	After
+ Manual month-end reporting taking a full calendar month to complete	+ Month-end reporting reduced to just 80 hours a month
+ Company data always out of date	+ One-click reporting delivers timely business data
+ Audit requirements creating additional workload	+ Audit requirement compliance as BAU
+ Manual processing meant controls were missed	+ Water-tight implementation of controls
+ Currency conversion a slow, manual process	+ Automatic currency conversion saves hours