

MYOB Exo Business



Point of Sale module

Providing businesses with an integrated Point of Sale system.

MYOB Exo Business Point of Sale (POS) module is ideal for medium sized and larger businesses that require complete visibility of all transactions. The MYOB Exo POS interface can be configured to suit your individual business needs, accommodating all retail hardware 'must haves' such as barcode scanners, cash drawers, EFT POS terminals and docket printers as standard.

Better manage inventory and sales

MYOB Exo POS seamlessly integrates with your inventory and debtor management systems providing instant, accurate updates at point of sale. Your inventory is updated every time you make a transaction, so it's easier to control costs and track orders.

Multi store/branch support

MYOB Exo POS allows you to easily interact with other stores or branches directly through the retail system. This gives you the flexibility to quickly see what's in stock at each store or branch and then easily move items between locations to meet demand. With the correct security levels you can also review transactions of all stores or branches, giving you complete visibility across the entire business.

Manage shifts and transactions

For any business that requires greater cash control and reporting by shift, Exo POS is the ideal solution. Shift control, banking batches, shift analysis reports, daily floats, bank batches or generate total sales balance reports, all at the touch of a button.

Scheduled price changes and promotions

Because Exo POS is integrated with the other Exo modules, you can extend your inventory and distribution system to point of sale. All discounts and promotions configured across your system are applied at POS.

Key features and benefits

- + Easy to use POS screen
- + Create shifts for multiple sales people
- + Live-stock enquiries across stores
- + Single debtor account across stores
- + Parking transactions
- + End of day reports and banking
- + Manage stock transfers between stores
- + Manage promotions or store-wide price changes
- + Pre-load new pricing schedules with start/stop dates
- + Apply discounts as percentage or dollar amounts
- + Convert a POS transaction to a quote, sales order or account sale
- + Process a sale at one store and supply from another
- + EFTPOS integration
- + Lay-by management
- + Refunds, credits and deposits
- + Manage payment or delivery now or later
- + Sales and margin analysis
- + Shift security and audit
- + Supervisor override function
- + Full transaction log
- + Audit log with event tracking
- + Customisable menus and workflows.

MYOB Exo Business Fact Sheet

Handle refunds, credits and receipts

MYOB Exo POS handles all transaction types including trade accounts with special pricing, credits and refunds, deposits, lay-bys, quotes and sales order entry plus general account processing for trade account customers.

Lay-by management

A sales transaction can be captured as a lay-by. Once this is entered, Exo POS will automatically prompt you to take a deposit and reserve the stock items. The lay-by can then be reviewed at any time to determine any outstanding balances, along with a full history of deposits, until it has been paid in full.

EFTPOS integration

MYOB Exo POS integrates with various EFTPOS providers across Australia and New Zealand. This provides an entry free solution that prevents the risk of staff entering the incorrect amount in to the EFTPOS machine.

Sales cart and delivery options

The Sales Cart in Exo POS gives you the flexibility to save lines of a sale as a quote, lay-by or order, along with other items that are being paid for on the spot. Specify different payment options for multiple items by recording as a sales invoice and another as a sales order. This is particularly useful if your business sells large items that require delivery at a later date.

Warranties

MYOB Exo POS supports a sales environment where extended warranties are sold on items. Exo POS will automatically prompt staff with the option to up-sell. You can attach a serial number and track expiry dates, to provide a better service your customers and increase loyalty.

Security

MYOB Exo POS provides secure log on and gives you the flexibility to customise workflow and workstation settings. You can also protect the integrity of each shift and the transactions in it with barcode or electronic log on. This is ideal for high transaction environments or where the operator is often away from the register.

Extensive, established partner network

The Exo Suite of products are implemented and supported by our expert MYOB Partner Network across Australia and New Zealand. We provide educated advice regarding the entire range of MYOB Exo Business and Employer Services Solutions and work with you to design a solution that meets the unique needs of your business.

An integrated business solution from MYOB

A range of additional modules are available and can be adopted and tailored to your business. With the assistance of an MYOB Exo Partner, we can build a comprehensive business management system tailored specifically for your business requirements.

Need Payroll or HRM software too?

Exo Employer Services supports you with all aspects of human resources management within your business regardless of where your staff are located.

For more information on Exo Employer Services visit myob.com/exo

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